

David Sachsenmaier, PCC SynterPoint Coaching, LLC Executive Coach



- David is a trained and certified **Professional Certified Coach** (International Coach Federation) with over 15 years coaching corporate and non-profit executives and over 3,000 coaching hours. He is in the process of becoming a **Master Certified Coach** (ICF), the highest professional coaching designation in the world.
- David has 30 years of international experience working with US and European business executives and managers in both the corporate banking and nonprofit world.
- David was a Managing Director in the European Corporate
 Group at Bank of America (Charlotte, N.C.) in the Corporate and
 Investment bank. David managed the bank's highest and most strategic
 European corporate and investment banking relationships.
- Strategic European corporate clients managed for Bank of America included Volvo, Michelin, Siemens, Swissair, and Luxotica/Lenscrafters, Hard Rock Café, Adidas, and others.
- From 2011 to 2014 David was a Senior Consultant with Learning Technologies, Inc. in Raleigh,
 N.C. Key corporate clients include Evonik, Red Hat, the University of North Carolina at Chapel Hill Kenan
 Flagler Business School, and Columbia University Business School in New York. Key areas of training for
 corporate clients include among others how to build long-term business partnerships, sales and negotiating
 training and how to successfully manage others.
- Over these past 30 years he has lived and worked in the US, France and the UK. David speaks fluent French and intermediate German.
- David's greatest passion is coaching corporate teams to awaken transformative leadership, so leaders, teams, and companies thrive with dignity, purpose and impact. He is highly trained and skilled at seeing into the lives of leaders and executives. David also works with executive couples to strengthen a thriving relationship at home.
- David has unique expertise in helping leaders find their "synterpoint" in their work-life journey. This is a place where both internal and external forces are harmonized and integrated to yield maximum work and personal meaning, purpose, and engagement.

SCHEDULE A CONVERSATION

Colorado Springs, CO 80919 Cell: 719-646-9690



- David has a Masters in Divinity with a concentration in counseling. This graduate degree and
 continued coaching training provide critical foundations that enable David to see deeply into the
 lives of business executives. Undergraduate degree in international business and French from the
 University of North Carolina at Chapel Hill. (May 1985)
- President and Founder of the French Sister City relationship between Limoges, France and Charlotte, N.C.
- Founding Board of Director for the North Carolina French-American Chamber of Commerce.
- Director and founder of the Colorado Springs Waldo Canyon Fire support group offering life coaching for families and the community where 300 homes were burned in the Waldo Canyon fire in June 2012.
- David and his wife Margaret and their six children moved to Colorado in 2009 after working in Hampshire, U.K. for several years.
- David is working on his first book helping business executives find their "synterpoint" the place where the various components of their humanity integrate to produce powerful synergies of total life harmony, engagement, fulfillment and meaning.

"I have known David for almost 20 years. David is truly passionate about helping people find their optimal work engagement and life fulfillment. His diverse background, experience and training make him an invaluable coach and consultant helping corporations and employees find the greatest potential. And, as a former corporate banker, he completely understands the complexities of corporate cultures combined with the myriad demands on employees' personal lives."

~ Mark Linsz Former Treasurer Bank of America Corporation – Charlotte, N.C.

"David helps me pay attention to my life in the midst of buoyant and turbulent challenges. He helps me see disruptions as messengers, and interruptions as invitations. It has changed the way I go through life." (Phil - non-profit executive)

"David is compassionate and understanding. David is trustworthy and discerning. David has done great work within himself to find wholeness as a leader. He carries that wholeness everywhere he goes and for all his clients." (Elizabeth) "Our company has been using SynterPoint Coaching for the past few years for in-house leadership development cohorts. Many have said that this unique 12-month cohort has been very impactful in identifying weaknesses and strengthening their approach to challenges in all aspects of life. They have conveyed an increased sense of confidence, and willingness to take risks which are hallmarks of leadership. I personally have seen growth in those in the cohort that I work directly with. Confidence, steadiness, and boldness have all improved since you started working with the group.

We will continue to work with SynterPoint Coaching for those leaders in the future as part of our long-term leadership development curriculum."

~ John Wood – Chief Financial Officer Tallahassee, FL

"David demonstrates his compassion, empathy, loyalty, and engagement by always listening well. David's listening is not passive, but very active. He is reflective, mirroring what he thinks he is hearing, but always giving you room to elaborate and clarify. He always asks wonderful questions, and has a genuine gift of getting underneath the presenting challenge or dilemma." (John – Executive Director)

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Contact David for executive & team coaching Email: dsachs@synterpoint.com

